

Diesel CONTRACTS for July 1, 2011 - June 30, 2012

Company Name:	A R Sandri	Dennis K. Burke	Surner Heating
Lead Time for call-in deliveries:	413-772-2121	800-289-2875	413-253-5999
Regular Deliveries	48 hrs	24 hrs	48 hrs
Storage Fee per month	\$0.05	\$0.05	\$0.05
Emergencies	4 hrs w/ \$75 charge	12 hrs.	4 hrs w/ \$75 delivery chg

FIXED PRICE includes all Taxes and Fees

Town	Est Gallons	Total Price	Total Price	Total Price
Ashfield	8,100		\$3.84	
Bernardston	6,200	\$3.84		
Buckland	10,500			\$3.85
Charlemont	10,050		\$3.84	
Colrain	12,000		\$3.84	
Gill	6,500	\$3.84		
Hadley	25,800		3.60/3.84	
Heath	8,000			\$3.85
Leyden	6,000		\$3.84	
Montague	15,000		3.60/3.84	
Shutesbury	6,500		\$3.84	
Warwick	6,000		\$3.84	
Wendell	6,000		\$3.84	
Totals	126,650			

over 4,000
/under 4,000

over 4,000
/under 4,000

RACK RATE PLUS MARK-UP - Markup based on Journal of Commerce Springfield Low for Premium Diesel

Town	Est Gallons	Mark-up		
Deerfield	9,500	\$0.41		
Totals	9,500			