

# FRANKLIN REGIONAL COUNCIL OF GOVERNMENTS

425 Main Street, Greenfield, MA 01301

## COOPERATIVE WINTER SALT BID W2-2008

SEPTEMBER 18, 2007 - 3:00 p.m. - BID OPENING RESULTS

PRICES PER TON - OCTOBER 1, 2007 - SEPTEMBER 30, 2008

Name of Company	Eastern Salt Co. 15 Tynsboro Rd. N. Chelmsford, MA 01863	Eastern Minerals 130 Plain Street Lowell, MA 01851	Granite State Min 227 Market St Portsmouth, NH 03801	International Salt Co 655 Northern Blvd. Clarks Summit, PA 18411	I.M.U.S. Inc., 3D Windy Hill Road, Ballston, NY 12019
Tel	Deliveries call 800-799-7258	Deliveries call 800-331-0131	800-582-7907	888-388-4726	800.387.5777
Fax	Tel 978-251-8553 Fax 978-251-8244	tel 978-458-6420 fax 978-458-7150	603-436-2458	570-586-6463	
Rock Salt Picked up price		\$55.00	\$56.50	\$65.00	
Location of Storage	Chelsea, MA	Chelsea, MA	Portsmouth, NH	Albany, Ny & Boston, MA	
<b>Rock Salt Delivered</b>					
<b>Town</b>	<b>Delv'd Tons</b>				
Ashfield	600		<b>\$62.20</b>		
Bernardston	160	<b>\$62.46</b>			
Buckland	800	<b>\$61.44</b>			
Charlemont	300	<b>\$61.83</b>			
Colrain	700	<b>\$61.63</b>			
Conway	600	<b>\$60.75</b>			
Deerfield	600	<b>\$60.37</b>			
Greenfield	1,500	<b>\$58.80</b>			
Heath	200	<b>\$62.02</b>			
<b>Leverett</b>	225	<b>\$62.42</b>	<b>\$62.20</b>		
Leyden	300	<b>\$60.78</b>			
Montague	1,000	<b>\$59.00</b>			
Shelburne	300	<b>\$60.14</b>			
Shutesbury	650	<b>\$60.66</b>			
<b>South Hadley</b>	1,200	<b>\$58.30</b>			
Sunderland	800	<b>\$59.97</b>			
Warwick	1,300	<b>\$57.89</b>			
Wendell	150	<b>\$59.92</b>			
Whately	440	<b>\$61.37</b>			
<b>The Towns of Leverett and South Hadley may award to multiple vendors.</b>					

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### Liquid Mag Chloride w/Liquid Organic Base

#### Liquid Delivered in bulk

Town	Gals				
South Hadley	5,000				\$0.94

### Sodium Chloride Crushed Rock Salt treated w/Liquid Mag Chloride w/Organic Based performance Enhancer

Town	Tons				
Heath	1,000			\$81.31	
Whately	220			\$84.20	